

Shon Woodiel THE ROBBI DAVIS AGENCY INC.

After excelling in life insurance sales for 33 years, Shon Woodiel embraced the opportunity to become an expert in individual health insurance after the Affordable Care Act was enacted in 2014. Shon is a master in assisting individuals with enrollment in the Federal Marketplace and the Private Option and his services are provided at no additional charge. Born and raised in DeWitt, Arkansas, where his parents and one brother still live, he attended Arkansas State University in Jonesboro, graduating in 1981. He is a key member of the team at the Robbi Davis Agency in Little Rock, and his daughter is a licensed cosmetologist in Mountain Home.

Years in the business: I've spent 33 years in the insurance business, all here in Arkansas.

How can insurance cover inheritance tax for my children? Estate planning can be very complex. If your estate value at your death is above the federal estate tax limit, you should absolutely make sure that you have enough life insurance to cover this obligation to the federal government. Many people may have a large net worth on a personal financial statement but very little in cash assets or assets that are easily convertible to cash. I have seen so many cases through the years where someone did not properly plan for the federal estate tax liability and then large portions of the estate value and assets are lost to their heirs or beneficiaries because of federal estate taxes. People should always consult an attorney to advise them on setting up a trust, because they can minimize probate costs and federal estate tax costs by doing so.

What type of coverage do consumers often forget to purchase? With all of the focus nationally on healthcare today, many people overlook their need for disability insurance and life insurance.

MINI QUIZ:

Neighborhood: Chenal Valley

Favorite Food: Lobster, crab legs, fresh seafood

Favorite Lunch Spot: Trio's

Two things you like to do outside the office:
Travel and cooking

Favorite show to binge watch: Emeril Lagasse/
Emeril Live

Favorite genre of music: Pop and country music

Dream Vacation: Southern Caribbean cruise
aboard the Queen Elizabeth II



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